

บริษัท แอปพลิแคด จำกัด (มหาชน)

AppliCAD Public Company Limited

Opportunity Day Q1/2020

AGENDA



COMPANY OVERVIEW



FINANCIAL PERFORMANCE

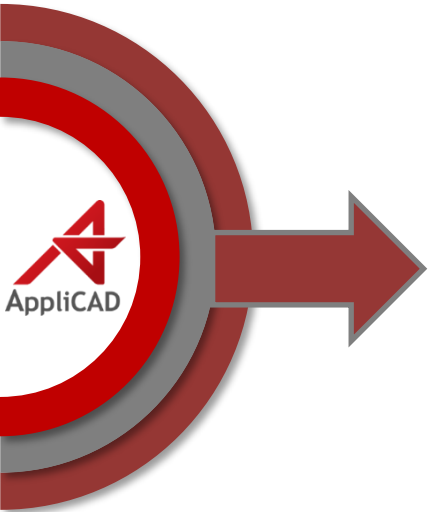


BUSINESS UPDATE



1 : COMPANY OVERVIEW

AppliCAD VDO Corporate



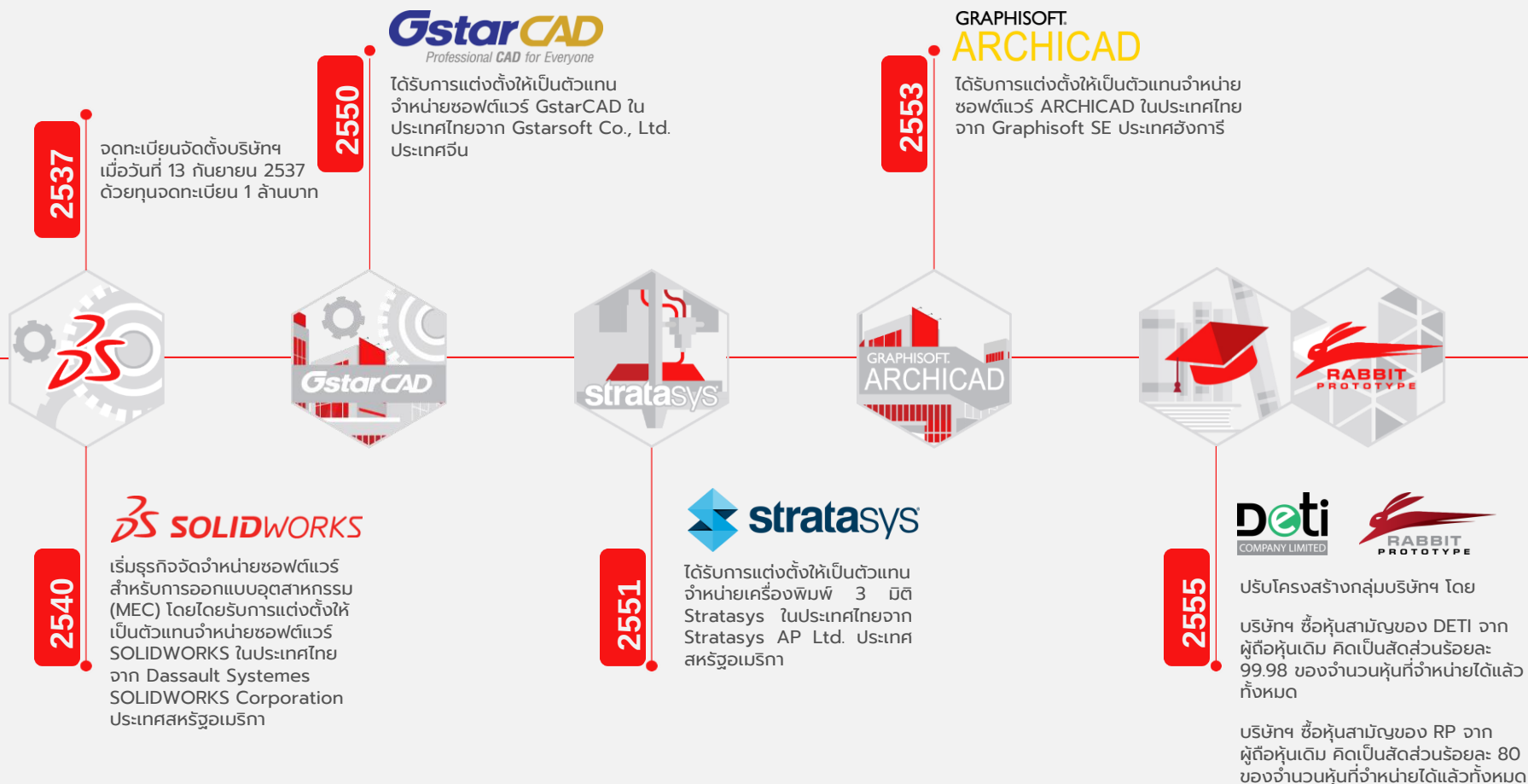
[AppliCAD VDO Corporate](#)

Vision

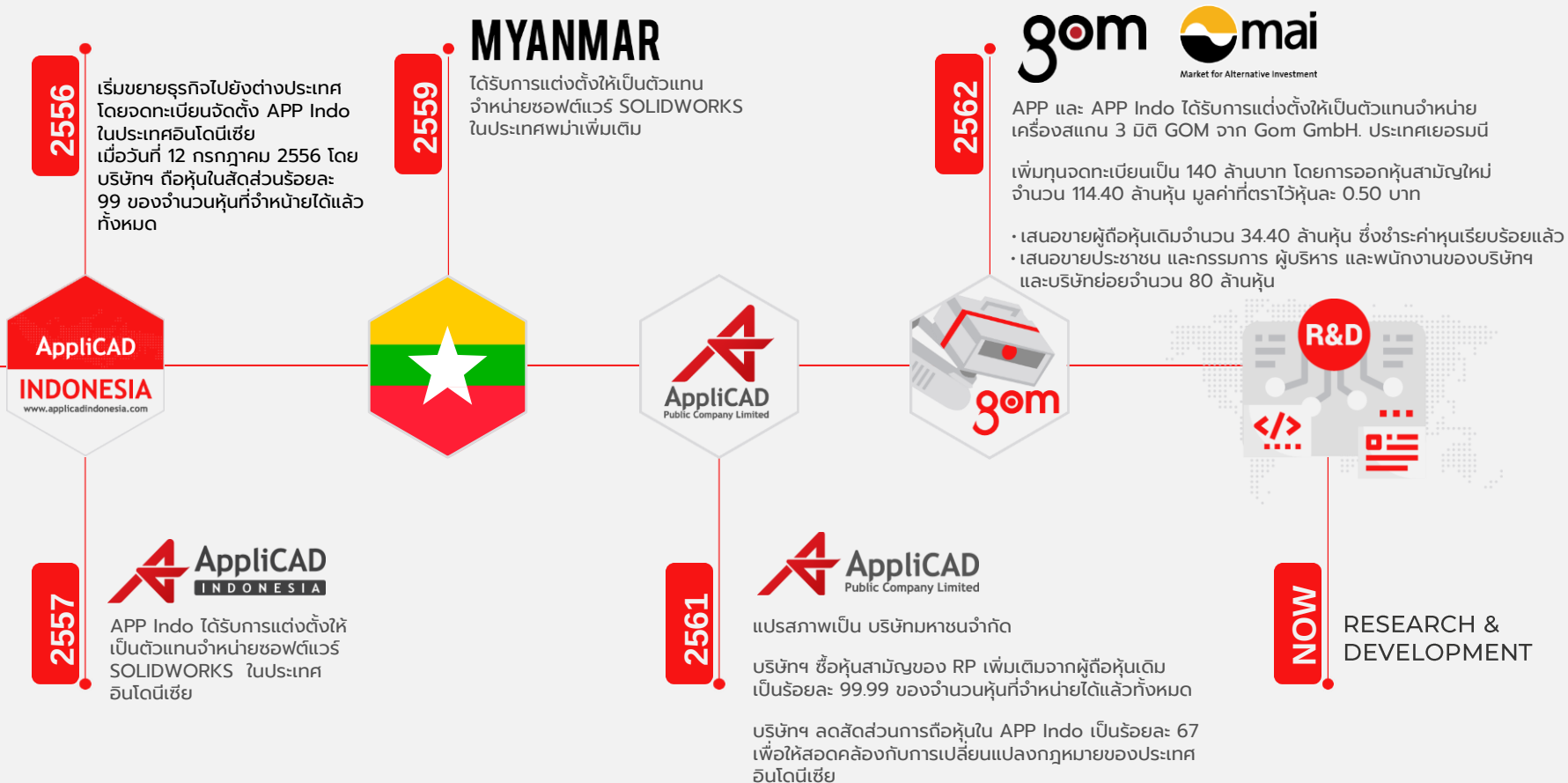
“Recognized as the region’s leading company for consulting, services, and providing the design technologies for manufacturing and construction”

“เป็นบริษัทที่ได้รับการยอมรับในระดับภูมิภาคในฐานะผู้นำทางด้านที่ปรึกษา ให้บริการและจัดหาเทคโนโลยีดิจิทัล ทางด้านออกแบบ เพื่อการผลิตและการก่อสร้าง”

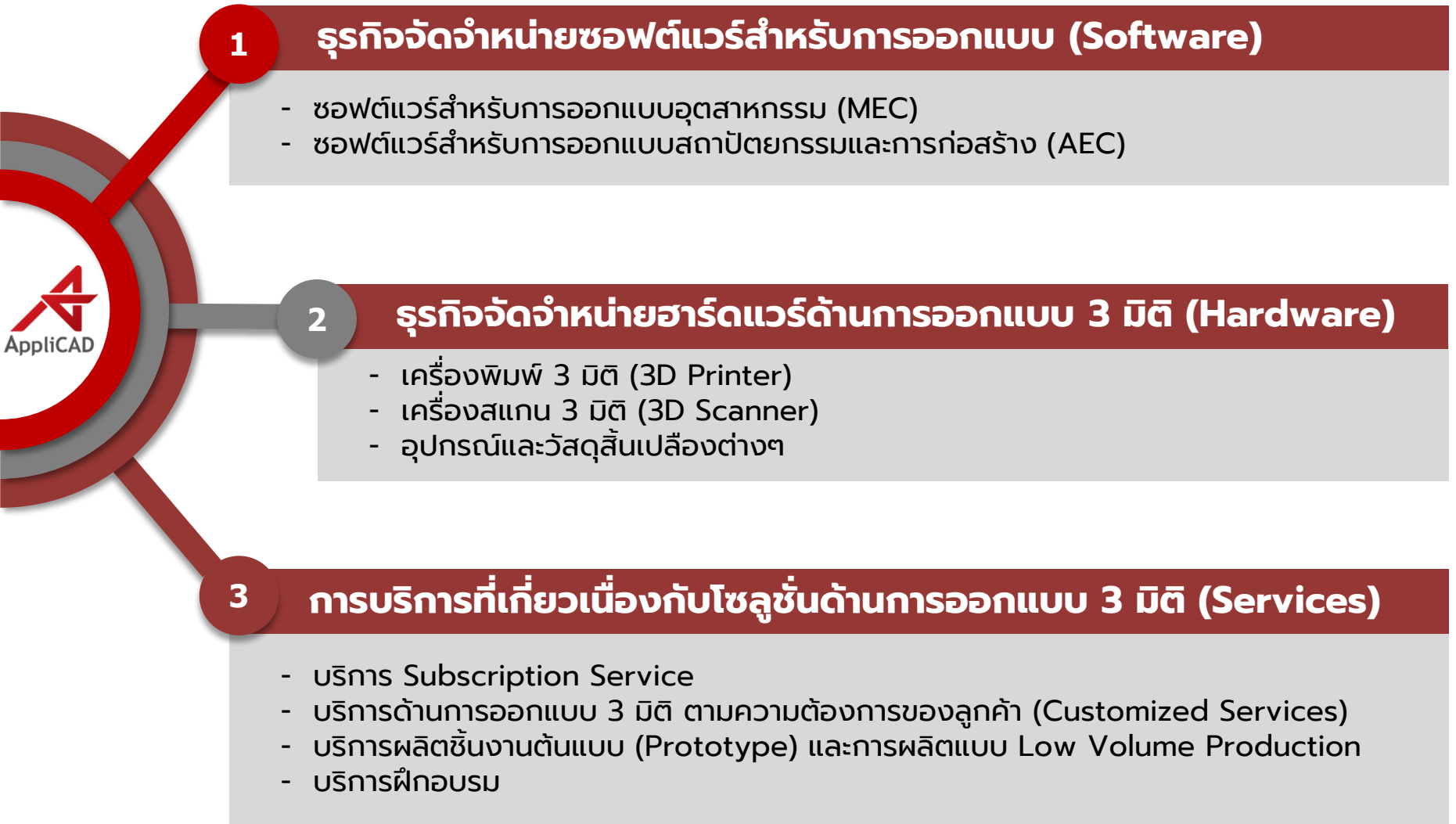
Company History



Company History



Nature of Business







2 : FINANCIAL PERFORMANCE

Financial Highlights : Q1/2563

Performance

Unit: million baht

Revenue	161.00
Gross Profit	80.46
Net Profit	10.72

Profitability

GP	49.97%
NP	6.54%
ROA	10.75%
ROE	16.17%

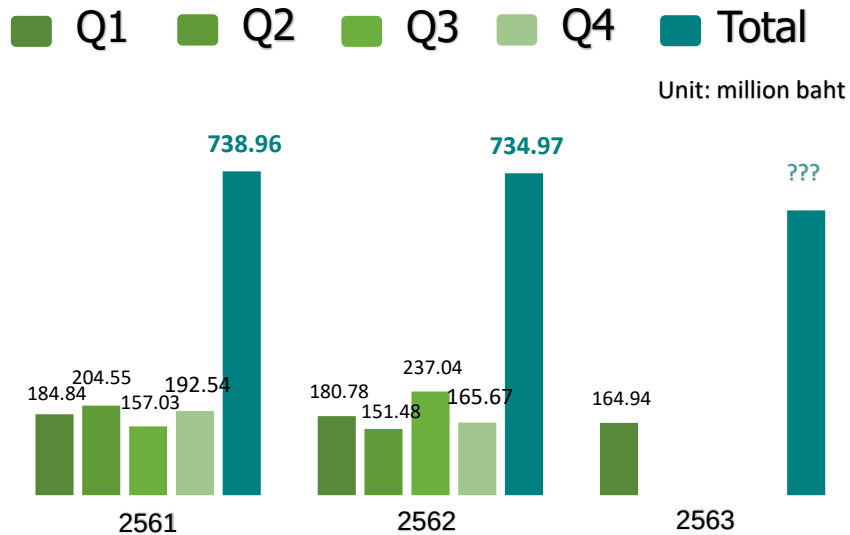
Leverage

D/E Ratio	0.91
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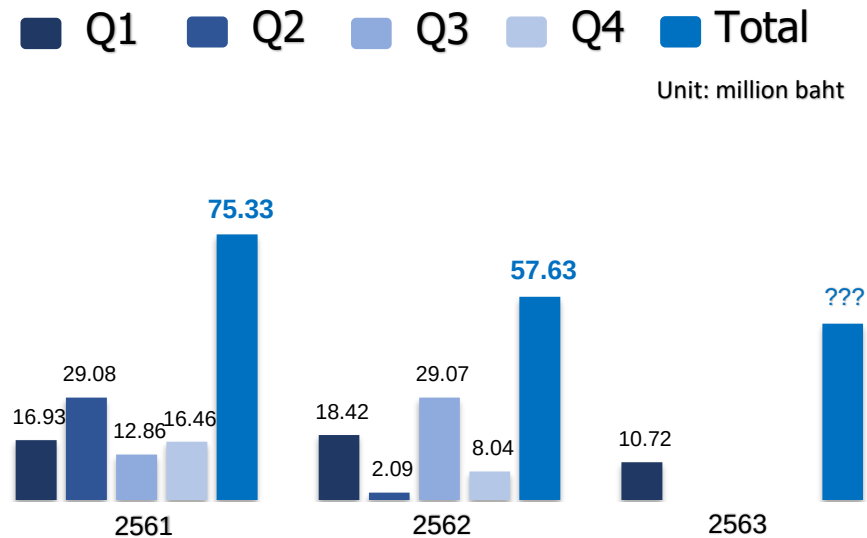
Liquidity

Current Ratio	1.98
Cash and Cash equivalent	342.20M

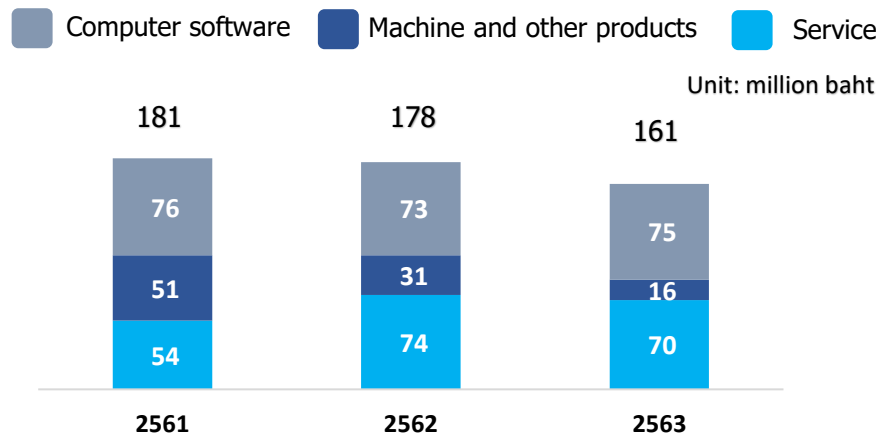
Revenue



Net Profit



Types of Revenue



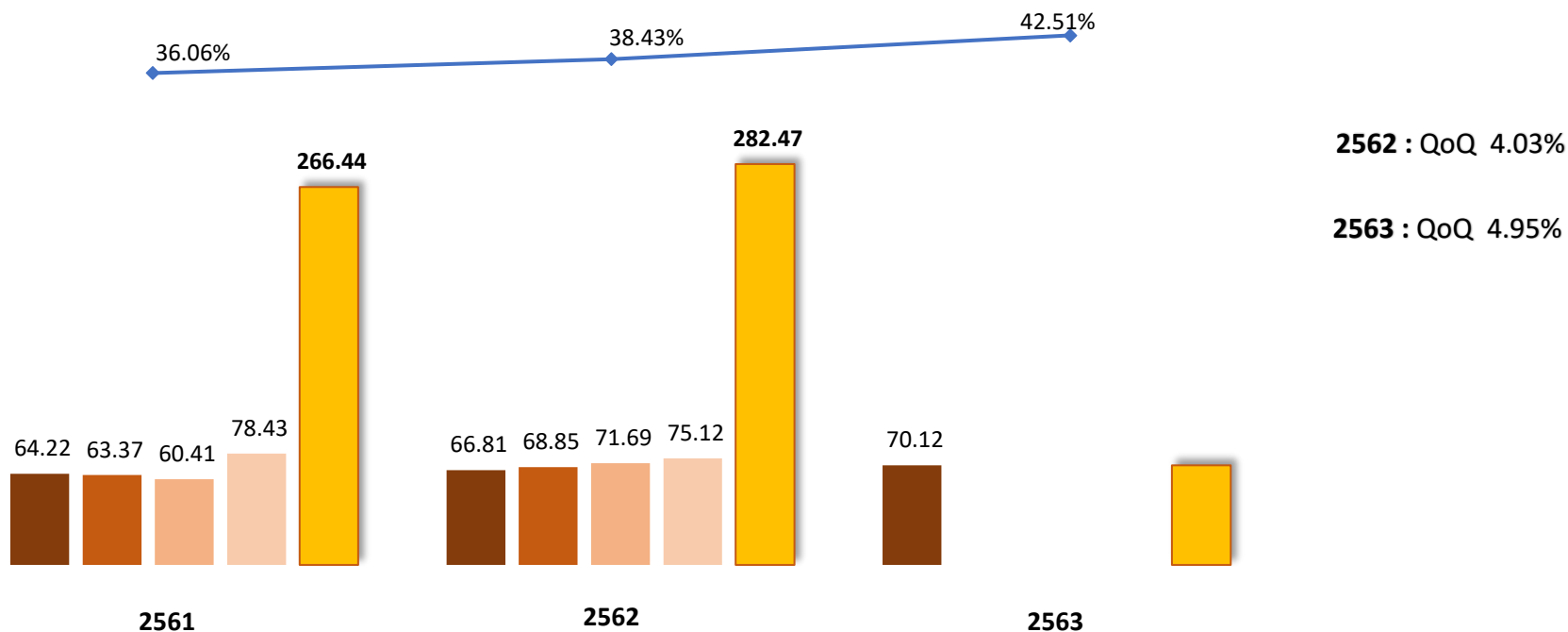
Proportion of Revenue

	2561	2562	2563
Computer software	41.99 %	41.01 %	46.58 %
Machine and other products	28.18 %	17.42 %	9.94 %
Service	29.83 %	41.57 %	43.48 %

SG&A Expenses

■ Q1 ■ Q2 ■ Q3 ■ Q4 ■ Total

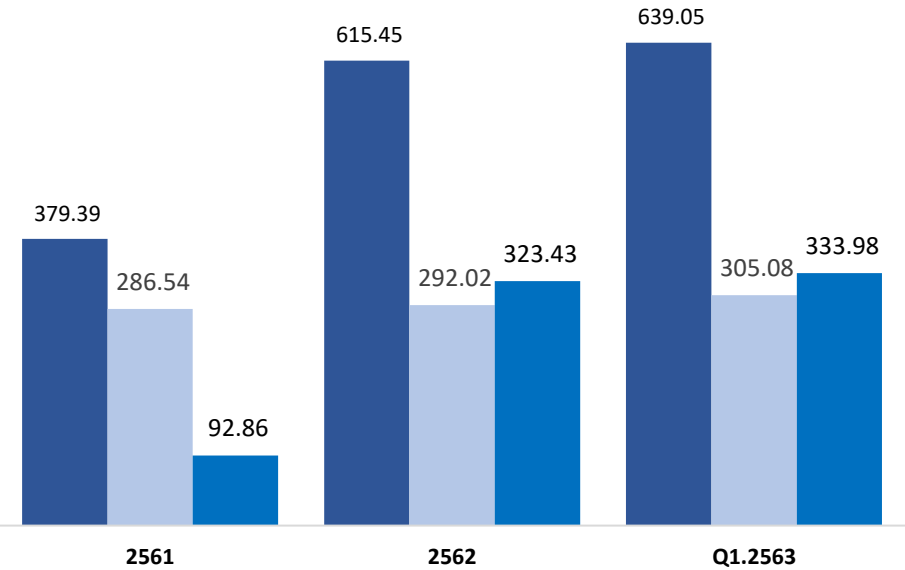
Unit: million baht



Balance Sheet

Assets Liabilities Equity

Unit: thousand baht



	2561	2562	Q1.2563
D/E Ratio	3.09	0.90	0.91
Current Ratio	1.09	1.99	1.98



3 : BUSINESS UPDATE

2020 H2 Outlook

PRO

- Japanese factories moved from China to South-East Asia including Thailand
- The Business's bottom point has been passed
- Covid-19 in Thailand has been under control
- The operation of company can be operated by cash reserved



2020 H2 Outlook

CON

- Worldwide pandemic is still in crisis
- Thailand Construction sector is in downturn
- Automotive sector is slowing down
- Lowest bottom from the customer's trust

CSR “The Fight Against COVID-19”

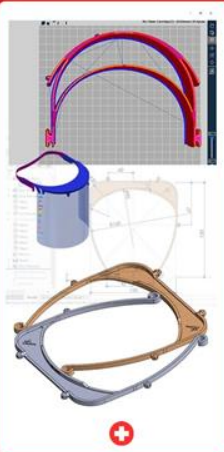
ช่วยหมอ
ฝ่าวิกฤตสู้
COVID-19



AppliCAD
Public Company Limited



แจก Materials
เพื่อผลิต Face Shield



Design Model
Face Shield



ผลิต Face Shield
ด้วย 3D Printer



Print
Charlotte Valve



Print Part
หุ่นยนต์สนับสนุน FIBO



ผลิต Face Shield
Plastic Injection

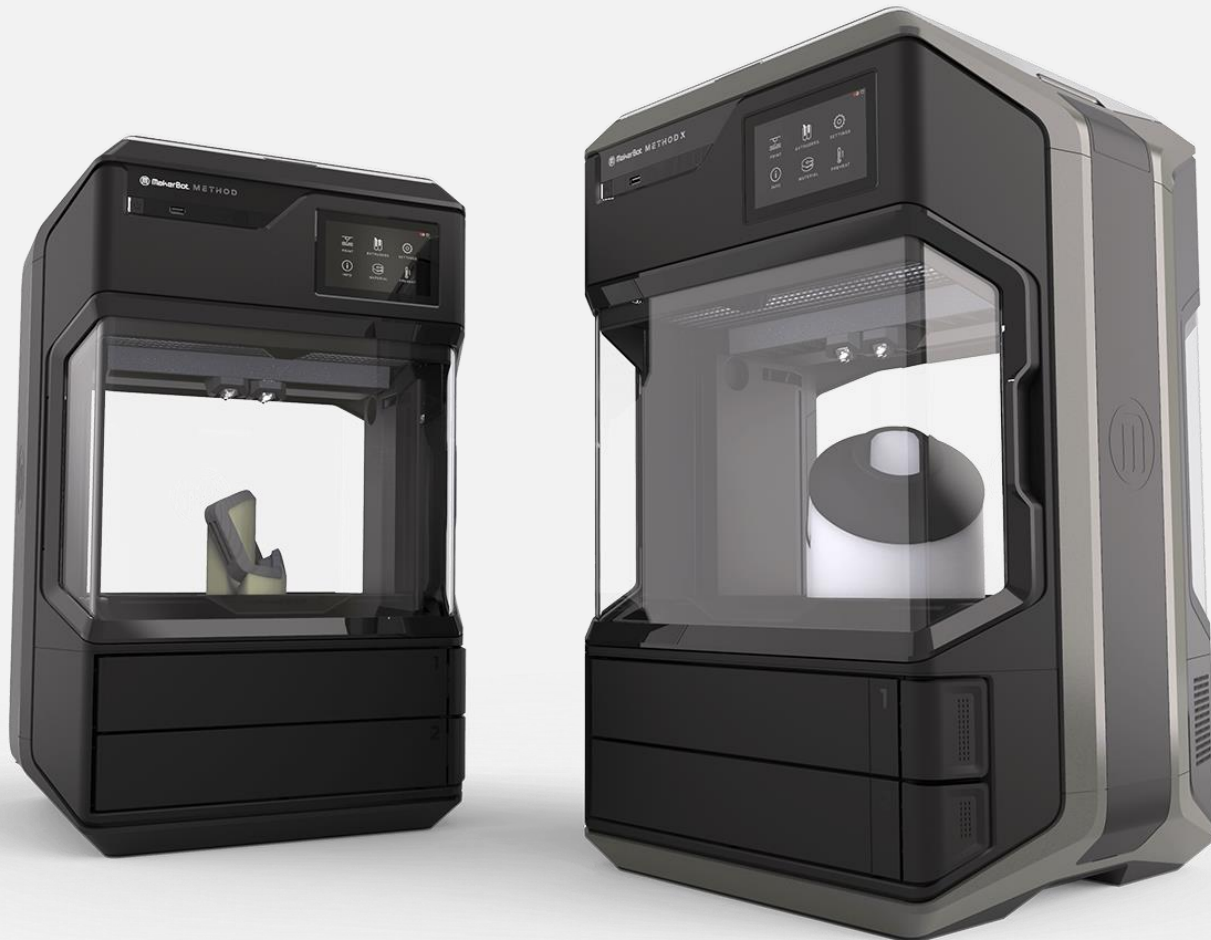
New Products Highlight

Stratasys J8 Series Color 3D Printer



New Products

MakerBot Professional 3D Printer



3D Printer Solution

Design Series

Production Series



www.applicadthai.com/makerbot



www.applicadthai.com/3d-printers



www.applicadthai.com/metal-3d-printer

3D Printer Solution

Design

Production



**Concept
Design**



Prototyping



**Manufacturing
Part**



Medical Part

Precision

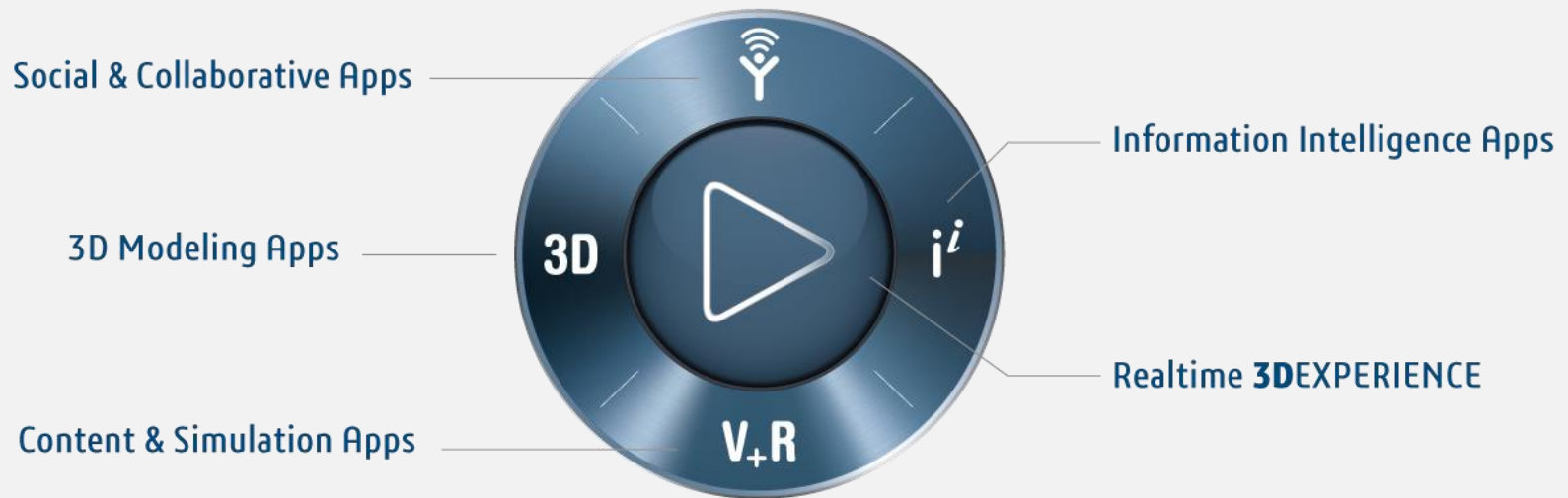
Reliable

Realistic

Variety of Material

New Products

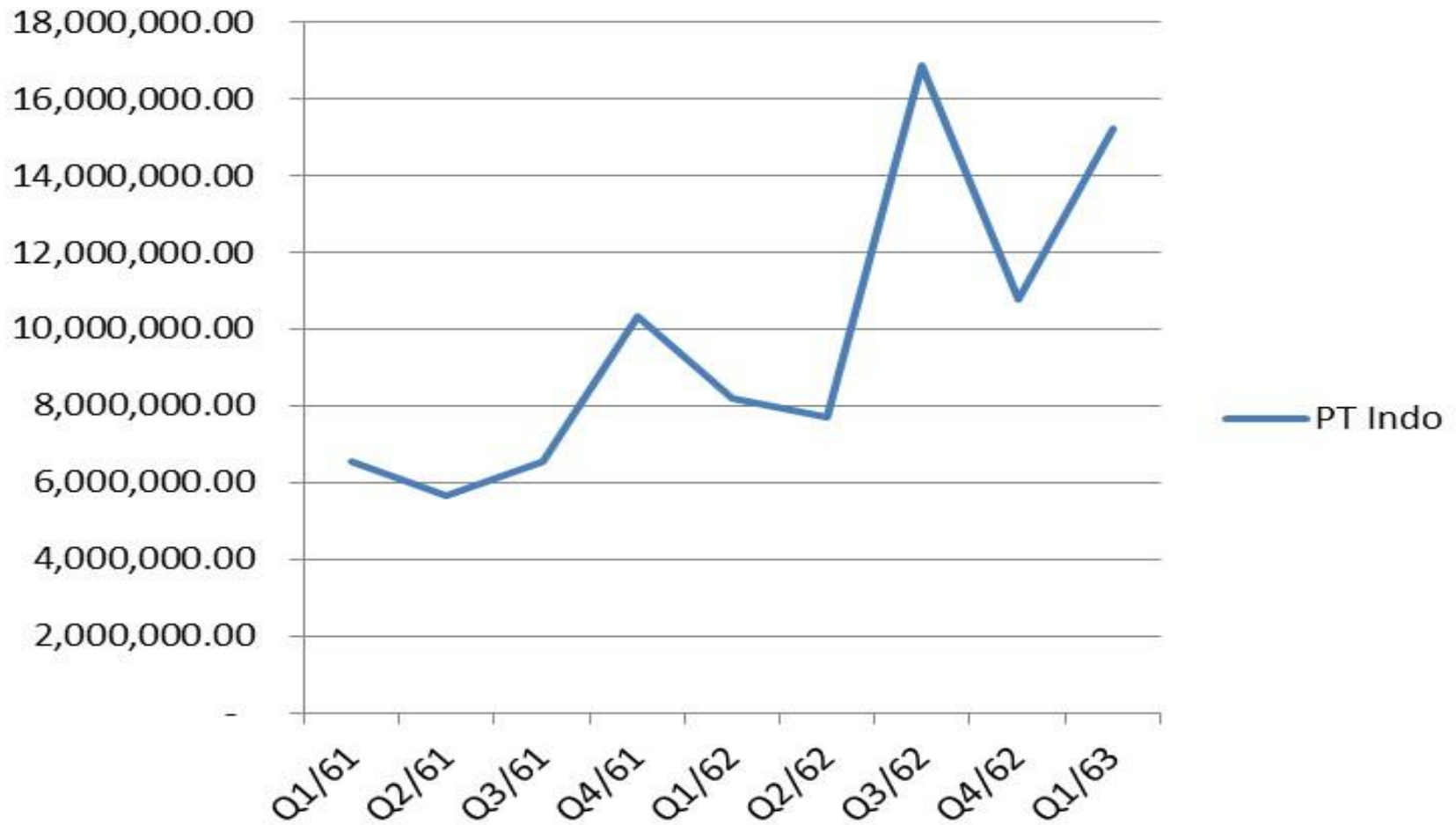
3D Experience Platform



3DEXPERIENCE®

High growth in Indonesia

PT Indo





4 : APP GOING FORWARD

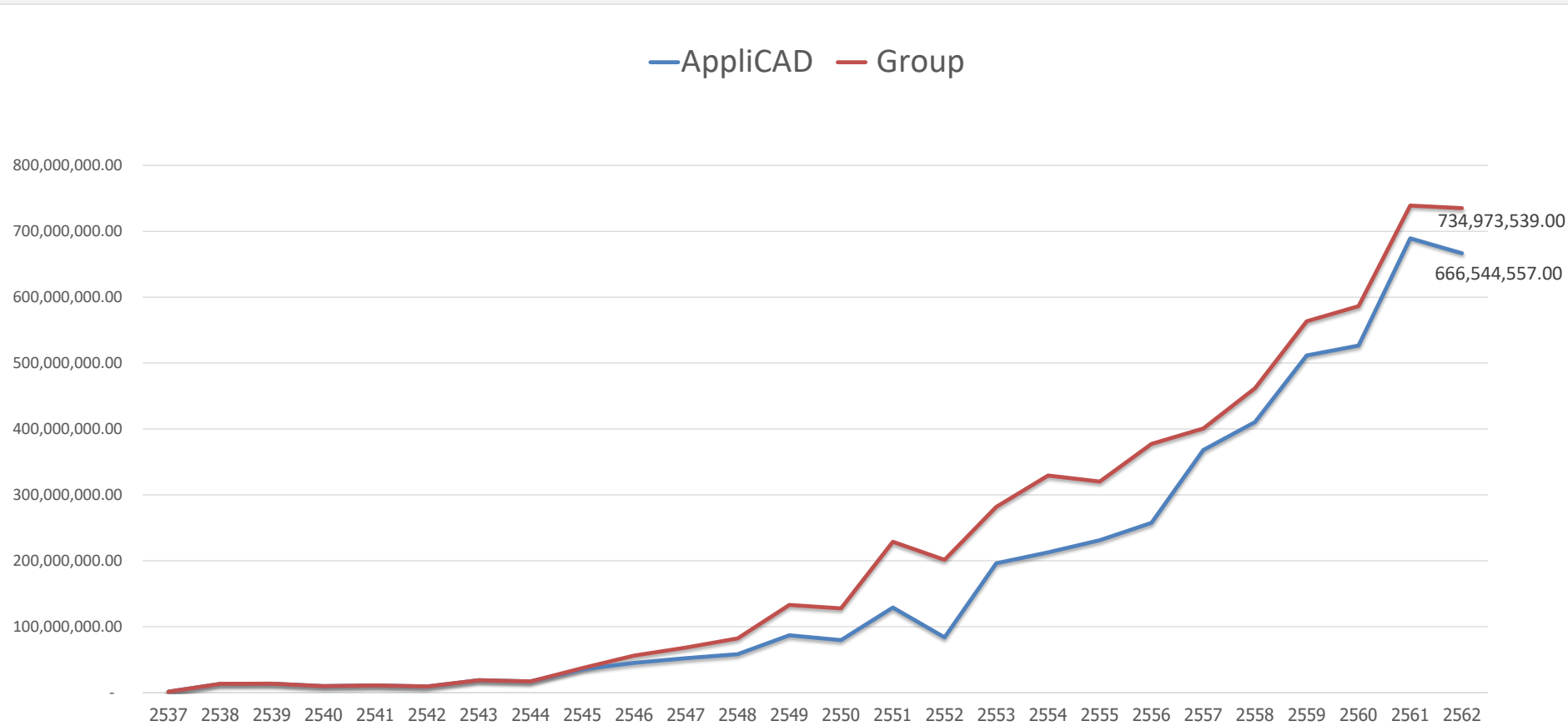
World Trend after Covid-19

- Work from Home / Work from Anywhere
- Robot / Automation / IOT
- Health concern (Medical devices, Hygiene products)
- Online shopping

Summary

- Complete Engineering product solutions
- Strong finance
 - High cash reserve
 - No dept
 - Low product stock
- Our technology drives the world.

25 years of Growth



Q & A



AppliCAD

Thank You

APP Public Company Limited - Investor Relations Department

Tel. +66 2744 9045, Fax. +66 2744 9049

E-mail : ir@applicadthai.com

Website : www.applicadthai.com



AppliCAD

*Drive innovation
with technology
and human touch*